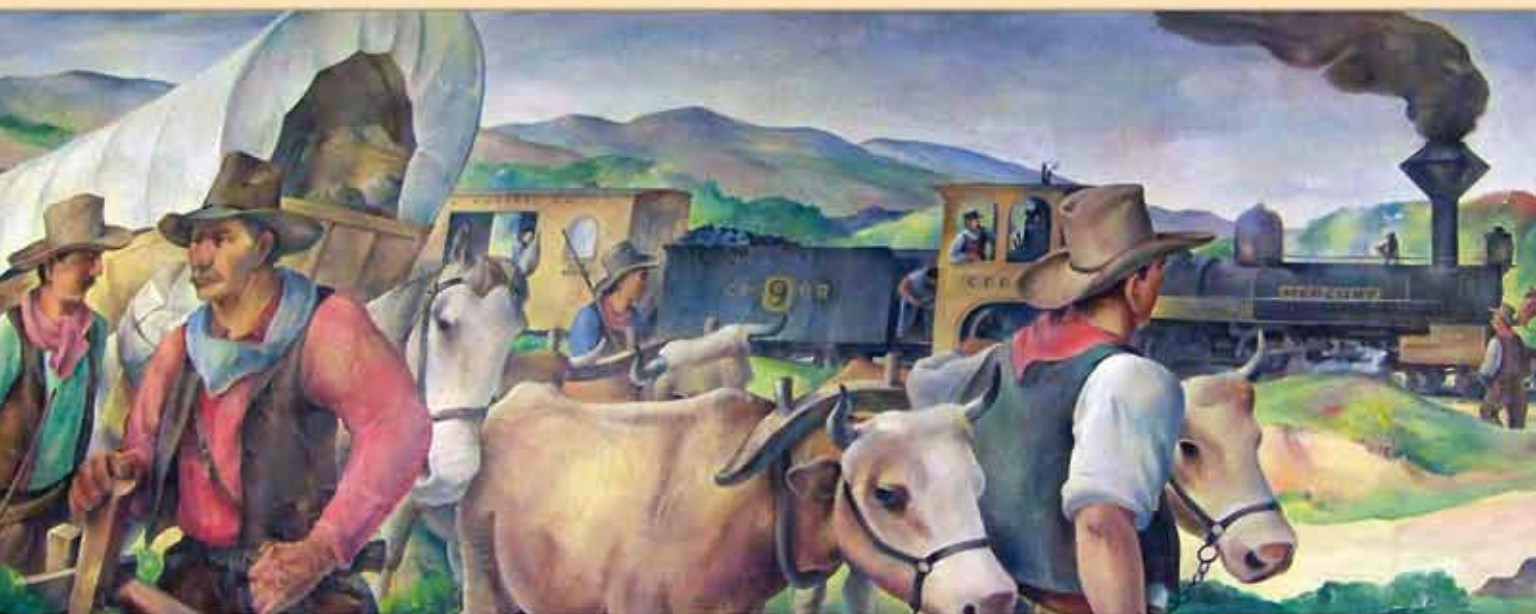


# Michigan

## COUNTRY LINES



### *'New Deal' Post Office Art*



**2** Energy Optimization

**3** From Past To Present:  
A Rich Story

**6** Help With Your  
Electric Bill

# Some choices are clear.



## WaterFurnace Geothermal

- Even, luxurious comfort
- Savings up to 70% on bills
- Uses the clean, renewable energy in your backyard
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### \$2,500

Instant Rebate

#### Ultimate Comfort Package

Includes our variable capacity 7 Series—the most efficient unit on the market—installation accessories and choice of communicating thermostat and/or zoning system.

### \$1,500

Instant Rebate

#### Essential Comfort Package

Includes the most efficient dual capacity unit on the market—5 Series 500A11 with IntelliStart, AXB controls, installation accessories and choice of communicating thermostat and/or zoning system.

### \$1,000

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*For replacement of existing geothermal systems.* Includes the most efficient dual capacity unit on the market—5 Series 500A11 with IntelliStart and AXB controls.

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**Perfect Choice**  
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[waterfurnace.com/PerfectChoice](http://waterfurnace.com/PerfectChoice)

<sup>1</sup>According to ASHRAE estimate. Rebate available only to residential customers through participating dealers. WaterFurnace is a registered trademark of WaterFurnace International, Inc.

Editor  
**Gail Knudtson**

Associate Editor  
**Doug Snitgen**

Design Editor  
**Cindy Zuker**

Publisher  
**Michigan Electric  
Cooperative  
Association**

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**Change of Address:** Please notify your electric cooperative. See page 4 for contact information.



# Michigan COUNTRY LINES



Artist - Joe H. Cox; Photo - Donald Fulghum, Jr.

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## On the Cover

Masterpiece art is as close as your local Post Office. James Calder created the top painting for the Rogers City P.O. in 1941. The second is one of five by Vladimir Rousseff in Iron Mountain that illustrate mail transportation in the West. (Above left photo is at the Alma P.O.)

Photos - U.S.P.S./Jeanna Gersewsk (top); Chris LaVigne





## BOARD OF DIRECTORS

### TOM VAN PELT

President

386-5234 • tvanpelt@cecelec.com

### TERRY LAUTNER

Senior Vice President

946-4623 • tlautner@cecelec.com

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Secretary

947-2509 • mlautner@cecelec.com

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Treasurer

929-4526 • rdeneweth@cecelec.com

### BETTY MACIEJEWSKI

Director

947-0463 • bmaciejewski@cecelec.com

### JOHN OLSON

Director

938-1228 • jolson@cecelec.com

### JON ZICKERT

Director

631-1337 • jzickert@cecelec.com

### GENERAL MANAGER

Tony Anderson

### CO-OP EDITOR

Nick Edson

### OFFICE HOURS

Monday-Friday 7:30 a.m.– 4 p.m.

### TELEPHONE NUMBERS

231-486-9200 or 1-800-442-8616 (MI)

### ADDRESS

P.O. Box 298, Grawn, MI 49637

### WEBSITE

cherrylandelectric.com

### PAY STATION

Cherryland Electric office  
5930 U.S. 31 South, Grawn

## MANAGER'S MESSAGE

# Energy Optimization

In October 2008, the Michigan Legislature passed Public Act 295. This act created an energy conservation mandate for Michigan electric utilities that has been called "Energy Optimization" or "EO."

Cherryland Electric Cooperative members have been paying a fee to support these conservation efforts since we added a line item on all bills titled, "St of Mich PA 295 Mandate" in July 2009.

This charge has generated over \$200,000 annually from Cherryland members. All of this money has been directed toward activities that reduce energy consumption each year. This has been necessary in order to meet the EO conservation goals mandated by the state. As we have reported periodically, your cooperative has consistently hit the required targets.

I continue to support energy conservation, but my displeasure with this state mandate—which I have written about before—has not changed. Cherryland has been unsuccessful in legislative and regulatory attempts to reduce our mandated targets.

Our argument is based on the fact that some of the easier conservation measures, such as distributing CFL bulbs and refrigerator rebates, have been used up. Each year, we have hit our target by a narrower margin than the year before.

Still, regulators insist there will be no relief until targets are missed. So, we keep charging our members while striving to meet higher goals.

Recently, we added the ability for members to receive their capital credits at a discounted rate for energy conservation projects that help us comply with the mandate. We have had some success in this area, but certainly have room for improvement.

In the meantime, your board and employees continue to watch all of our expenses and manage your cooperative as efficiently as possible. Our last rate increase



**Tony Anderson**  
General Manager

was in 2011. Our 2013 budget indicates that it will be 2014 or later before a rate increase is needed again. This financial success made us look internally at the EO charge.

After some discussion at the board level and a financial review, we have decided to remove the EO charge from all member bills for an undetermined length of time. Financial

projections indicate that we can fund the EO expenses from the revenue already generated by our energy charge on your monthly bill.

This doesn't mean we are stopping any of our EO efforts. We will continue to work just as hard to meet our goals as we always have. We still must comply with

*Our goal has always been to save energy while keeping costs to a minimum. This will not change.*

state law. We simply are in a positive financial situation wherein we do not need to charge this extra fee.

Will the fee come back in the future? It is very likely. We will continue to seek relief from the state (EO is "supposed" to end in 2015 under the present legislation), but we obviously have no way of predicting success with these efforts. Our goal has always been to save energy while keeping costs to a minimum. This will not change.

The entire board and all your employees are proud of this minor reduction in electric bills as we move forward into a new year. We hope the membership recognizes this as the indicator of positive financial strength that it is.

Energy conservation comes with a price, but it doesn't have to create unneeded revenue. This is what a cooperative is all about—affordable electricity rather than extra profit.

# From Past to Present



This is the second in a series of stories about people who had a hand in Cherryland's rich history as a cooperative. We are celebrating our 75th year in 2013. **Nick Edson**

**V**era Goin and Dick Carmien first met in fifth grade, but they never dated until two weeks before they graduated from high school.

She was the daughter of one of Cherryland's founders, Max Goin. He was a future Cherryland lineman, who worked 26 years at the cooperative before retiring Jan. 14, 1994.

"I had a steady boyfriend, but Dick and I just hit it off at a party at the sand dunes two weeks before we graduated," said Vera, later the postmaster at Lake Ann. "Dick came over with a friend of his after that and asked me out. We've been together ever since."

Dick came with a stamp of approval from Vera's parents.

"My dad and Dick hit it off," said Vera. "My dad didn't work at Cherryland—he was on the board of directors, a township supervisor, and we owned the general store in Lake Ann. But Cherryland was the most important thing in the world to him."

"Dad was frustrated that we didn't have power out in Lake Ann and that he couldn't get Consumers Power to build their lines out there. So he took matters into his own hands. He and a couple other guys started looking into an electric cooperative."

Max Goin's dream back in 1938 was to bring electricity to the rural areas of Benzie and Grand Traverse counties.

"Her dad was ahead of his time," said Dick.

Max not only helped establish Cherryland, but his general store was set up to take payments for the cooperative.

"Dad made a half-cent off every bill that was paid at our store," said Vera, whose family lived in the back of the store, where she was born.

While Vera Goin and her family worked at the Lake Ann store and enjoyed a comfortable upbringing, Dick Carmien was 7-years-old when his father was killed in World War II.

"My dad had just shipped out six weeks before he was killed in France on Feb. 4,

1945," he said. "Later, I had a good stepdad, but I missed having a dad growing up."

To fill the void, Dick turned to sports. He was an outstanding three-sport athlete at Traverse City High School, playing football, baseball and basketball.

"Sports took over my life and gave me something to look forward to," he said. "I learned a lot of lessons playing sports... things like self-esteem and honesty and being part of a team. It was like having another family."

When he graduated from high school, Dick went to work at Pet Milk in Frankfort for 11 years, where he became a supervisor. But then, his father-in-law Max Goin convinced him to go to work at Cherryland.

"I love being outdoors and, believe it or not, I loved climbing poles," said Dick. "It was a great job with a great bunch of people. We were like family."

That was never more revealing than on a cold winter night in 1985.

"I was at a basketball game at Traverse City Central and I went outside at halftime to have a smoke," said Dick. "It was about 10 degrees and before I could light up, I got a stabbing pain in my chest and I started to sweat."

Dick was at the game with fellow Cherryland employees Charlie Johnston and Dave Maison. Dave was also a part-time police deputy who happened to have a squad car at the game that night.

"Dave put me in that car, turned on the siren and got me to the hospital as fast as he could," said Dick. "From there, I was transferred to the Petoskey hospital because they were the heart specialists. We didn't have North Flight back then, so I was rushed to Petoskey by Coast Guard helicopter."

Fearing the worst, Vera accompanied her husband to the hospital. She was alone in a strange place. Then a nurse informed her



Vera and Dick Carmien have lifelong ties to Cherryland.

that she had a phone call.

"I couldn't imagine who it could be," said Vera. "Turns out, it was someone from Cherryland calling. They wanted to know if I had money with me. And they wanted me to know they had five guys ready to jump in a car and drive to Petoskey if I needed them. You never forget that kind of friendship."

Bing Stricker, a lineman who worked alongside Dick for years, summed up Cherryland's feelings that night.

"I ain't a praying man, but I was praying for Dick that night," he said.

Dick also survived a serious cancer scare after he retired.

"I was told I had a 12 percent chance to survive," he said with a smile. "I did."

Now the Carmiens look back on their association with Cherryland fondly.

"It was more than a job," said Dick. "I learned how to treat other people and I'm so thankful that I had a job that I liked and that supported my family."

"I also got a chance to work with some wonderful people," he said. "Bob Lambert and Lyle Johnson were two of the best people I ever knew. Lyle was the backbone of our company. He was our line foreman. He was mild mannered, never swore, and made sure everything got done the right way."

Vera, of course, has the link between Cherryland's past and present—her father and her husband.

"I loved my dad and my dad loved Cherryland," she said with tears in her eyes. "It's hard to put into words what the cooperative means to me. I know between my dad and my husband, my memories of Cherryland, its members and its employees are priceless to me."

# Education in 30 Years

In a recent issue of a free magazine titled *Training* (directed at professional corporate trainers), Bob Pike reflects on “The 30-Year View” of education, and there are things we can learn from the corporate world. Here is the introduction to his article:

“*USA Today* recently celebrated its 30<sup>th</sup> birthday. That edition of the newspaper contained both a backward view for 30 years and a forward view. I read with a great deal of interest the forward view—especially when it started talking about education.

In a nutshell, here are the predictions:

1. Grades will be left behind.
2. Learning will be tailored.
3. Learning will be high-tech.
4. Learning will be fun.
5. Learning will never stop.
6. The human element will remain important.”

As an educator surveying this landscape, I agree with these predictions. Increasing emphasis is on demonstrating competency rather than assigning a grade. The beginnings can be seen in MOOCs (Massive Open Online Courses), the Kahn Academy (offers free online courses), and Vanderbilt University will join 10 well-known universities offering

open, online courses. The proof that this tailored, high-tech approach works is already being demonstrated in community colleges.

Nationwide, community colleges fill an important niche in higher education. For many students, community colleges are a perfect fit. For special populations of individuals—veterans, return-

more directly with faculty and get individualized services that are often not possible at larger universities.

If you are a student considering college, or if you’ve been out of high school for awhile or are interested in retraining for a specific industry, community college may be the best alternative for you.

There are 1,655 community

**Community colleges fill an important niche in higher education... It may be the best alternative for you.**

ing women, first-time college students—the one-on-one guidance and instruction surpasses those of large universities. Community colleges also typically have smaller classes, yet highly capable faculty. This allows students to interact

colleges in the U.S., with the largest number found in California, Texas, North Carolina, Illinois and New York.

— Dr. Jerry Faulkner & Anne-Marie Rutenbur, Volunteer State Community College in Gallatin, TN.

# Plugged-In Kids

Website offers fun ways to “switch on” youth to energy efficiency.

Getting kids excited about energy efficiency may seem hard—for some parents, it’s enough of a challenge getting them to do chores. But there’s a website designed with young energy savers in mind.

Touchstone Energy® Cooperatives, the brand “ID” of the nation’s nonprofit, consumer-owned electric co-ops, offers Kids Energy Zone (site address shown in graphic), featuring a spunky mascot, CFL Charlie. The site teaches kids in kindergarten through fifth grade how to be Super Energy Savers in their homes, and includes interactive games, videos, activity sheets and surprises.

“The website is all about engagement,” explains Ruben Musca, Touchstone’s senior ad and marketing manager. “This is a way for parents to interact with children so the family can focus on energy efficiency



together, and help everyone develop energy efficient habits that will last a lifetime. Through fun activities, students and their parents learn about energy, electrical safety, and energy savings.”

For example, “Lights Out!”—an energy-saving game in the Kids Zone—challenges kids to speed through a virtual house, replacing traditional incandescent lightbulbs with energy efficient compact fluo-

rescent lightbulbs (CFLs) and turning off lights and appliances as fast as possible. The less energy a player uses by the time everything’s off, the better the score.

“Playing the ‘Lights Out’ game and taking kids through a house with an energy efficiency checklist, which parents can find in the Kids Zone, are great ways to work together to get good habits started,” Musca recommends.

Teachers searching for ways to help students focus on energy efficiency have several resources available. Visit [kidsenergyzone.com](http://kidsenergyzone.com), or some Touchstone co-ops provide schools with CFL Charlie **Super Energy Saver kits** (for example, HomeWorks Tri-County members can call 517-647-1252 or email [jayne@homeworks.org](mailto:jayne@homeworks.org)).

“Each kit accommodates a class of 30 students and includes a checklist that children can use to help guide their parents on an ‘energy efficiency

expedition,” Musca explains. “In the exercise, kids walk through the house with their mom and dad to make sure the refrigerator door is closed, and they discuss switching out incandescent bulbs with CFLs, turning off all lights after leaving a room, and shutting off computers when not in use.”

Finished checklists signed by children and parents are submitted to teachers for a certificate declaring the student “an official Touchstone Energy Cooperatives Super Energy Saver.” Certificates carry the image and signature of CFL Charlie.

“The kits also contain classroom activities such as connect-the-dots and word search games,” Musca adds. “Handing out these materials provides a great way to influence household energy efficiency.”

The latest addition to the kit is an educational 10-page coloring book to keep kids entertained and educate them about energy savings at the same time.

— Megan McKoy-Noe

## Theft of Wireless Devices Rises Sharply, Safety Tips Offered

Over 5,000 wireless devices were stolen in Michigan in 2012, according to a report from the Michigan Public Service Commission (MPSC).

“The popularity of wireless devices continues to grow at a rapid pace,” notes MPSC Chairman John Quackenbush. “The Commission encourages customers to take a moment to protect themselves against theft by following the helpful tips provided by the FCC (Federal Communications Commission).”

To find the FCC tips for safeguarding against theft, protecting cell phone data, and what to do if a wireless device is stolen, visit [fcc.gov/guides/stolen-and-lost-wireless-devices](http://fcc.gov/guides/stolen-and-lost-wireless-devices). The FCC has

consumers to set up passwords and take steps to secure their devices, and launch a public education campaign that urges consumers to use applications that increase security and reduce the value of stolen devices.

In addition, many wireless companies are implementing their own databases to prevent stolen smartphones from being reactivated.

The Wireless Association, CTIA, has also developed a public service announcement on “The Five Stages of Losing a Smartphone” ([youtube.com/watch?v=fUYpSEyMZVE](http://youtube.com/watch?v=fUYpSEyMZVE)) that reminds consumers to use their smartphone features to remotely lock, track and wipe, if the devices are lost or stolen.

**Find tips on safeguarding your wireless device at [fcc.gov/guides/stolen-and-lost-wireless-devices](http://fcc.gov/guides/stolen-and-lost-wireless-devices)**

also recently announced the PROTECT Initiative ([fcc.gov/document/chairman-remarks-stolen-cell-phones-initiative](http://fcc.gov/document/chairman-remarks-stolen-cell-phones-initiative)) to combat cell phone theft. Plans under this program establish a national database—scheduled to start in late 2013—to track stolen phones, put in place automatic prompts on smartphones and tablets for



Photo - iStockphoto.com

## Filing Consumer Complaints

Consumers are encouraged to first contact their service company to discuss billing or service issues. If a resolution cannot be reached, the MPSC assists Michigan consumers with telecom or video/cable, electric and natural gas complaints.

The MPSC provides several ways for consumers to submit complaints. Consumers may file online, and by phone, fax and mail. More information on how to submit both formal and informal complaints is available on the MPSC website at [michigan.gov/mpsccomplaints](http://michigan.gov/mpsccomplaints).



## Co-ops Offer Teen Opportunities

The Youth Leadership Summit (YLS), presented by Michigan’s electric cooperatives, is a high-energy, interactive experience designed to help young people grow as leaders. High-school sophomores and juniors are invited to take their team-building skills to the next level at this unique three-day event.

Students from throughout Michigan will come together to test themselves, mentally and physically, with a combination of hands-on classroom exercises and a high-ropes challenge (over 30 feet in the air!). Plus, they will learn how to respond in an emergency situation, explore diverse careers in energy, test their decision-making skills as an elected official, and learn what to expect as they prepare for life after high school.

YLS takes place April 24-26 at SpringHill Camps in Evart, MI (just 12 miles south of Cadillac). While the classroom portions are held in a gathering space set up for interactive, team-style learning, the utility pole climbing, high-ropes adventures and other team-building fun take place on the facility’s 515 acres of northern Michigan forests and rolling hills. Students can use their free time to enjoy the indoor pool, challenge their new friends to a pick-up game of basketball or volleyball in the gym, or just hang out in the game room.

YLS is the first step towards an even greater adventure. All participants will be considered for a once-in-a-lifetime Washington, D.C., experience with the National Rural Electric Youth Tour. This all-expenses-paid trip gives students the opportunity

to watch history come alive as they explore the museums, memorials and monuments of our nation’s capital, and a chance to meet face-to-face with their senators and Congressmen and women.

The Youth Leadership Summit and Youth Tour are provided free-of-charge as part of your co-op’s ongoing commitment to community. For additional information, or to apply online, visit [miYLS.com](http://miYLS.com) (also, see ad on back cover).



A few students from the 2012 Youth Leadership Summit rest by the Michigan column at the World War II Memorial in D.C.

# Help With Paying Your Bill

**T**imes are tough. Given the current economic climate, some of our Cherryland Electric Cooperative members are struggling to make ends meet. If you find yourself unable to pay your electric bill, do not wait until your power is shut off. Call us as soon as possible and we will explore the options available to you.

If you simply need a few extra days to make your payment, our member service representatives can help determine what type of arrangement we may be able to offer.

If you must seek assistance with your utility bills, it is important to be aware of the policies and procedures in order to ensure that your request is processed as quickly as possible and there is no interruption in your service.

When seeking aid, the first step is to apply for state emergency relief from the Michigan Department of Human Services (DHS). Other agencies, like Father Fred or Benzie Area Christian Neighbors, will most often only help if you have applied at DHS and received a denial letter.

To apply for state emergency relief, you will need:

- ✓ A completed application;
- ✓ Copies of your current bank statements;
- ✓ A disconnect notice from Cherryland Electric Cooperative.

It is imperative, due to a case worker's work load, that you turn in your paperwork as soon as you receive your disconnect notice in the mail. Due to increased volume, it can take up to 10 days for your application to be processed. Waiting until the week of your pending disconnect date makes it extremely difficult, if not impossible, for your case-worker to process your request in time.

Turning in your paperwork however, does not guarantee that your account will not be disconnected. We advise that all members contact Cherryland prior to the date of pending disconnect to ensure that a hold or promise of payment has been placed on your account by DHS to cancel the disconnect process.

nect process.

In the case of a DHS copayment (for example, you must pay \$35 before DHS will commit to pay the remaining balance) our offices are not notified of a promise of payment until a receipt has been sent to your caseworker.

It is extremely important that you notify and provide proof to your caseworker that the copayment has been made in order to complete the promise of payment process and stop the pending disconnect. Once again, we advise our members to call prior to the disconnect date to ensure that we have been contacted by your caseworker.

If you receive a denial letter from DHS, you may then seek assistance from other area agencies like Father Fred, Salvation Army or Benzie Area Christian Neighbors. In addition to utility assistance, these agencies offer a number of other programs and services.

Benzie Area Christian Neighbors (BACN) serves Benzie and Manistee counties through their food pantry, clothing center, GED program, WOW women's outreach, educational services and computer lab.

The Father Fred Foundation serves Grand Traverse, Leelanau, Benzie, Kalkaska and Antrim counties offering a food pantry, clothing, household goods, furniture, prescription assistance and transportation to and from medical appointments. The Salvation Army serves our entire service area with an enormous variety of services for children, families, senior citizens and military personnel.

We are very fortunate to have local agencies with such a vast array of programs and services available. They are able to continue to do their good work in part because of our community's generous donations and volunteer efforts. For a complete listing of local assistance agencies, visit our website, [cherrylandelectric.com](http://cherrylandelectric.com) and view our "Assistance" page under the "Community" tab.

*If you find yourself unable to pay your electric bill, do not wait until your power is shut off. Call us as soon as possible and we will explore the options available to you.*

## Local Assistance Agencies

### Department of Human Services

Grand Traverse & Leelanau Counties  
231-941-3900

Manistee County  
231-723-8375

Wexford County  
231-779-4500

Benzie County  
231-882-1330

Kalkaska County  
231-258-1200

Benzie Area Christian Neighbors  
231-882-9544

Father Fred Foundation  
231-947-2055

Salvation Army  
231-946-4644

*Kim Crockett is a member service representative at Cherryland Electric Cooperative.*







## Cherryland Offers Scholarships

Cherryland offers two scholarships each year—one worth \$4,000 for a high school senior and another \$500 for an adult scholarship (post high school).



**HIGH SCHOOL SENIORS:** High school seniors whose parents or guardians currently receive monthly electric service from Cherryland and live in our service area may apply for the \$4,000 college scholarship (\$1,000 for each of four years).

Selection is based on grade point average, extracurricular activities, community involvement and/or after school employment. A minimum required GPA is 2.75 on a 4.0 system. To continue receiving the scholarship, a student must maintain a minimum college course load of 12 credits per term or semester, and receive a 2.5 GPA or higher. Students may apply by contacting your high school guidance counselor; or contact Nick Edson, communications coordinator at Cherryland, as noted below.

**ADULTS:** You must also be a Cherryland member to apply for the \$500 Adult Education Scholarship.

The scholarship goes toward covering the cost of a course or courses taken in a calendar year, and will be awarded on the basis of need, grades and community service. It is a one-time award.

Members may request an application for either scholarship by emailing Nick Edson at [nicke@cecelec.com](mailto:nicke@cecelec.com) (please include your name and address), call him at 486-9222, or write him at Cherryland Electric Cooperative, 5930 U.S.-31 South, Grawn, MI 49637.

## You Can Serve on Cherryland's Board

Any qualified Cherryland Electric Cooperative member can be elected to serve on the co-op's board of directors.

To be nominated in 2013, candidates can file a petition with the cooperative's administrative assistant beginning the first day of March and up until 4 p.m. on the last business day of March.

Nominating petitions shall be signed by at least 25 active members of the cooperative, in good standing, and all signatures must be obtained within 60 days prior to the date the petition is filed.

Nominating petitions shall be in the form prescribed by the board and are available at Cherryland's headquarters in Grawn. The nominating petitions must specify the geographic service area for which the candidate is being nominated.

The term of office is three years. Three directors will be elected at this year's annual meeting, which will be held Thursday, June 6, at Wuerfel Park. This year's directors will represent Benzie, Wexford and Manistee counties, plus two at-large positions.

Nominees must meet the director qualifications set forth in the bylaws under Section 2 of Article III. Any member interested in becoming a candidate is invited to visit the cooperative's office and learn about the duties performed by directors.

In the event no qualified candidate is nominated to fill the vacancy of a director whose term has expired, the newly elected board will appoint sufficient directors to fill the vacancies. The election will be by majority vote of the board and must be done within 60 days of its first meeting.

Directors elected in this manner will serve until the next annual meeting, when the members will be given an opportunity to fill the balance of the regular three-year term.

*The term of office is three years.*

## Cherryland Cares Seeks Grant Applications



Area nonprofit agencies who are seeking financial help can apply for a grant through the Cherryland Cares Program.

Cherryland Cares is a five-member board, made up of Cherryland Electric Cooperative members, who distribute money from Operation Round Up to area nonprofits. The deadline for applications is Friday, *March 8*. The next quarterly meeting of Cherryland Cares is Monday, *March 18*.

Operation Round Up money comes from Cherryland members who elect to "round up" their bills to the nearest dollar every month. This amount averages \$6 per year.

To receive a grant application or join Operation Round Up, contact Nick Edson at 231-486-9222 or by email at [nicke@cecelec.com](mailto:nicke@cecelec.com).

## Pay Your Bill Online

You can pay your electric bill online and set up your accounts to get only an email bill—no more paper bills.

To do this, access your account on the co-op website at [cherrylandelectric.com](http://cherrylandelectric.com). It will prompt you immediately after you sign in to make a decision on whether or not you want the paper bill to continue; if you do, check the box. If not, simply press "Update."

Questions about the online payment can be answered by Cherryland's Member Service Department at 486-9200.

All scholarship applications are due by Friday, April 5.

# Changing Hats at Halftime (or Before!)

What is the best way to reinvent yourself and your career?

Education is the best answer to the question above, and it's proven that with corresponding increases in education, there is a distinctive rise in salary coupled with a decrease in unemployment—a pattern that has stayed consistent for decades (see chart). The difference in the typical earnings of those with a high school education versus a college degree is substantial in just one year, and over a lifetime that gap can be breathtaking.

Consider Brad Essenmacher. A master electrician with an associate's degree in business, he started his own electrical contracting business back in 1998. After 12 years, he left it to work as a member services representative (MSR) for Thumb Electric Cooperative (TEC), in Ubyly, MI.

"I decided to make the change because of several factors," Essenmacher explains. "The main reason is that it was a great opportunity I didn't know if I would ever get again. The construction industry was also slow at the time, so if I did make the move I wouldn't negatively affect too many people." It was tough to leave a lot of good customers, he adds, but it proved to be the best move for him.

Essenmacher has since been promoted to TEC's member services and marketing manager, and is also working on his bachelor's in business administration (BBA). "I could have remained an MSR with the education I had, but to be in the position I am now, I had to get my BBA," he says.

"My words of wisdom for anyone consider-

ing a career change would be that going back to school as an adult isn't as difficult as I thought it would be," he adds. "You pick up a lot of knowledge through the years that are things they are teaching younger students, and that knowledge makes it easier in your class work."

## Take a Chance—Do What You Love

In changing careers, it's also crucial to have your family's support since they will need to make some sacrifices and support you through the process. Career counselors say to "consider it an investment in you."

Trevor Doublestein can relate. In the late '90s, he studied film and video production at Columbia College in Chicago. After graduation, he worked in sound effects for major motion pictures in Hollywood, but soon tired of spending his days indoors. The Michigan native, a natural outdoorsman, moved to Petoskey in 2001, where he took over the family general contracting business. For that, he needed to earn a General Contractor license and take a rigorous exam. To prepare, he got a study pack and worked with his field crew to gain comprehensive knowledge of the industry.

Like the rest of the country, northern Michigan's building industry began declining right after Doublestein and his wife, Lisa, had two children. "That's when we started talking about a career change," he says. It wasn't easy, he adds, as the construction industry was thinning out more every day and technological advances were outdated

his knowledge.

As the couple considered Trevor's desire to switch careers, they realized a move to west Michigan would offer more business prospects and bring them closer to their families. The prospect of change in both location and careers led to more heart-to-heart talks. "And what finally surfaced," he says, "was that I wanted to own a microbrewery." Among many things, it would mean completing a state-required food and alcohol safety training program and certification exam.

Lisa, however, was unconvinced. "I understood that she would have reservations," Trevor explains. "But I put together a business plan, found a location, and brought on a friend as an interested partner. Eventually, we began to get excited about the prospect of something completely new."

The Doublesteins, along with longtime friends Dane and Brynne Sexton, opened Our Brewing Company in Holland, MI, in October 2012.

Trevor admits starting a new business takes a lot of time and energy. "I'm certainly busier than I ever was with our contracting company, and I often miss sleep and outings with the kids. But I'm more happy with my career than ever, and I'm proud that my kids will grow up seeing their father work hard at what he enjoys."

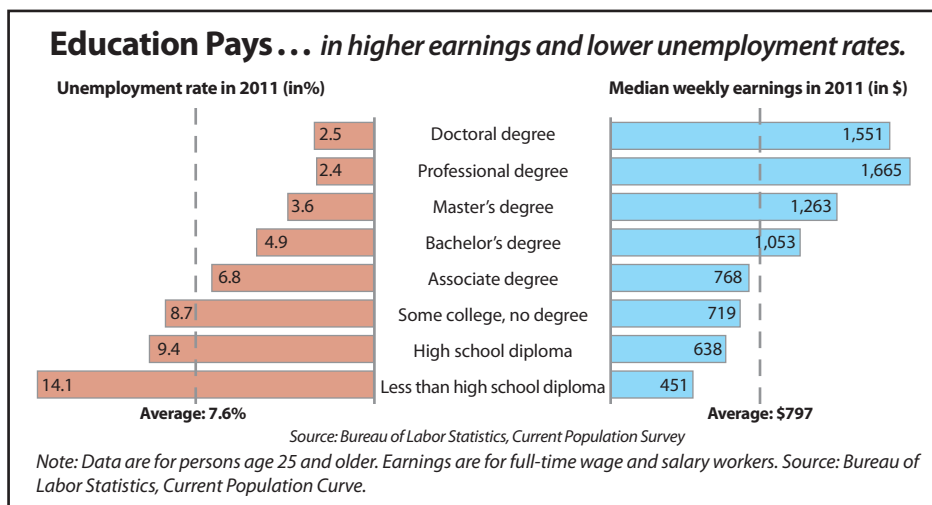
The move closer to family has empowered Lisa to grow her own career. She's working on a master of fine arts in fiction and literature at Bennington College, and during her 10-day stretches of residency in Vermont, grandparents, aunts and uncles help Trevor with the kids.

"It wasn't a fast or easy decision to change our location or our jobs," Trevor says. "And we're certainly not on easy street after doing so. But the difference is that we're thrilled and happy to be doing what we want to do."

## Grab Unexpected Opportunities

Sometimes, keeping your eyes open for opportunities, and just a little more education in a related field, can also give you new credentials and expanded options.

Linda Wacyk started out pursuing a career in early childhood education back in the 70s, earning the equivalent of an associ-



ate's degree before a job opportunity for her husband necessitated a move to northern Michigan, putting her education on hold. "I put my learning to good use, however, during a 12-year stretch of full-time parenting, supplemented by stints as a child-care provider for several preschools and private families over the years," Wacyk says.

In the '90s, she taught herself computer skills and started a home-based business providing communications services for schools and nonprofit groups. When her youngest child started school, she returned to college and completed her bachelor's degree—this time in communications and writing.

Today, the Grand Ledge resident puts all her interests and experiences to work as communications director for an education-related nonprofit association. "In my 'free' time, I also do some writing and editing about early childhood and other topics related to parenting—or more accurately, grandparenting," she chuckles.

"None of this would have been possible without taking some risks and imagining myself doing new tasks in new ways," she shares. "Career changers have to seek out lots of learning opportunities such as conferences, online courses, college classes and seminars."

Wacyk's advice is to watch for opportunities that emerge in unexpected places. When she started her home-based business, desktop publishing was a brand new field. "I could apply my writing and design skills using software that until then only a handful of people had mastered," she recalls. "This opened lots of doors to clients who appreciated good design, but were previously priced out of the professional publishing market."

## Consider the Market

Debra Veryser, a suburban Detroit at-home mom for nearly 30 years, knows firsthand how the job market has changed.

As the last of her five kids reached middle school, she decided to launch a new career. Beside her need for a fresh challenge, the economy had taken a toll on her husband's

automotive manufacturing company, so Deb was ready to contribute financially.

Her bachelor's degree from Hillsdale College was musty and her pre-marriage job as a researcher was ancient history, so she knew that returning to campus was necessary to boost her skills. Since Deb is artistic, she considered graphic arts, but looked realistically at the young, tech-savvy competition, the market, and her situation when planning her course of action. "I weighed the time investment and marketability and looked for a field that would hire an older woman," she says, "I didn't have time to waste."

After some research, she decided on an associate's degree as a registered health information technician at nearby Baker College, partly because of its intern program. "I knew in my heart that was the best way I could get hired." After two and one-half years of classes and achieving certification, she is now happily employed handling medical records at Henry Ford Health System, where she interned.

As her new career began, Deb's husband left the auto supply field to launch a business building and installing his patented, energy-saving EZ Storm Panels.

The youthful, 58-year-old grandmother says the shake-up in her household was good. "You shouldn't be afraid of going back to school," she advises. "And take fish oil. It really works."

## Education Required

If there is one key to reinventing your career, education is it, agrees Ron Crouch, research and statistics director for Workforce Kentucky. A highly respected demographer, Crouch has followed the correlation between education and jobs for decades.

This remains true in today's quirky economy, although Crouch says the real difference today is in the stability of the jobs.

"Education still pays," Crouch says, "but the real news is that the less-educated are less likely to be working, and when they do find a job, they may find the salary for that job has dropped. Salaries are more stable in jobs

that require more education. "

Computer jobs are the darlings of the information age and remain firmly in the top five growth areas. But Crouch warns there may be some rain in the forecast for tech jobs.

"There are issues of automation and outsourcing connected to computer jobs today," he says. "...I know a lot of people with high skills who are searching for jobs."

Conversely, manufacturing jobs may eventually make a comeback, he adds. "China and India both have some serious issues. China has kept labor costs down by not having a social security or health care system. Soon they will have an aging population with no resources put aside to care for them.

To do well economically, he says the U.S. has to get people back to producing durable goods. "We have had a financialized economy," he notes, "but we need plumbers, electricians and carpenters, too. We need to build things and create things."

## Geography, Gender and Jobs

Whatever your career choice, Crouch advises examining potential jobs from many perspectives, including geography, especially if you want to live in a more rural area. The U.S. Labor Department's Bureau of Labor Statistics posts occupational employment and wage estimates by state, including how many jobs per 1,000 are available, mean and median hourly wages, and the annual mean wage. To choose by state, go to [bls.gov/oes/current/oesrcst.htm](http://bls.gov/oes/current/oesrcst.htm).

"Health care jobs are available most places," he adds, "but right now teaching jobs are not. When the economy improves, we will need teachers, but those jobs may not be as plentiful in some areas."

Another consideration is gender, and Crouch says many in-demand jobs are in traditionally female occupations (nursing and health care technicians). Men are just as capable, of course, and male nurses are now in demand.

Most career re-inventions require additional education, but many colleges and universities now have programs specifically for adults, and you can often choose a broad degree that rounds out your life experiences. It's also critical to shop around, since there are many varied schooling options with unique differences in each program.

Back in Grand Ledge, veteran Wacyk's final suggestion is, "Listen carefully to people in your network who are breaking new ground in business, health care or technology, because your next career might not have even existed two years ago."

**Who are you?** The key to a satisfying job is finding one that matches your interests and personality. Here are a few websites to help determine a good match for you.

An interest survey: [onetcenter.org/CIP.html](http://onetcenter.org/CIP.html)

Mini Myers-Briggs, which is a personality-type indicator:

[humanmetrics.com/cgi-win/JTypes2.asp](http://humanmetrics.com/cgi-win/JTypes2.asp)

What job titles are out there and the types of qualifications needed for jobs:

[wave.net/upg/immigration/dot\\_index.html](http://wave.net/upg/immigration/dot_index.html)

Also, find free online classes: Created by a Harvard Business School graduate, the Kahn Academy ([kahnacademy.org](http://kahnacademy.org)) is a nonprofit organization and website that offers free classes to anyone.

# Celebrated Art May Be As Close As Your Post Office

A busy post office isn't where you'd expect to see wall murals and other artwork, but if the building was constructed during the 1930s and early '40s, you may find works created by some of the best artists of that time. The art, and construction of the post offices where it resides, were part of Franklin D. Roosevelt's promise when he accepted the Democratic nomination for president in 1932: "I pledge myself to a new deal for the American people. This is more than a political campaign. It is a call to arms."

Philadelphia artist George Biddle was the first to suggest commissioning artists to decorate federal buildings under the New Deal Post Office Works.

In 1933, a pilot program—the Public Works of Art Project—was created. Although it lasted only six months, the program employed thousands of artists and later became the Section of Fine Art within the Treasury Department. Artists were chosen through anonymous competitions. Some had national reputations, such as Jackson Pollock and Mark Rothko, and others were young unknowns receiving their first public exposure.

Well-known or novice, only the best artists were selected, and the art created had to reflect the town's heritage. Artists visited communities for weeks on end, actively engaging citizens and resident historians in dialog to discover the history, traditions and stories that shaped their communities. To make this happen, the artist had to meet with the postmaster and local residents, the Post Office Department's approval had to be obtained, and finally, plans were submitted for final approval by the Section of Fine Art. The project was meant to provide average Americans with a public outlet to view professional art, including many Michigan cities and towns.

In Clare, for example, the mural depicts

a man walking in a field behind a team of plow horses while his wife hoes the broken earth nearby. Entitled "Extending the Frontier in Northwest Territory," it was painted



Photo—Chris LaVigne

## Michigan New Deal Post Office Art:

Alma • Belding • Birmingham • Blissfield • Bronson • Buchanan • Calumet • Caro • Chelsea • Clare • Crystal Falls • Dearborn (now in Henry Ford Community College Library) • Detroit Hamtramck Branch • Detroit Highland Park Branch (stone eagle sculpture, **pictured top right**) • Detroit Northwestern Branch (now in Wayne State Student Union building) • East Detroit • East Lansing (now in Michigan State Library) • Eaton Rapids • Fenton • Frankfort • Fremont • Grand Ledge • Grayling • Greenville • Hart • Howell • Iron Mountain (**pictured above**) • Iron River • Lowell • Manistique • Marquette • Mason (terracotta) • Midland • Monroe (now in Monroe County Community College) • Munising (plaster) • Paw Paw • Plymouth • River Rouge (stone façade) • Rochester (cast stone) • Rockford • Rogers City • Saint Clair • Sandusky • Traverse City (wood relief).

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by Allan Thomas in 1938.

Thomas was born in Jackson, MI, and studied art in England, France and the United States. Jaroslav Brozik painted the mural in Howell. Born in Czechoslovakia, his family immigrated to Illinois when he was young, and he studied at the Art Institute of Chicago. His "Rural Delivery" mural depicts neighbors interacting—women talking, children playing, and a man reading a newspaper, with a lake and church in the background. At the mural's center are three mailboxes and a man on horseback reading a picture postcard.

From 1934 to 1943, artists were chosen for the 46 post office projects in Michigan, and nationwide, over 1,300 murals and 300 sculptures were commissioned. One percent of the funds appropriated for a building project



Artist—Erwin Springweiller; Photo—Ed Moore

were set aside for these embellishments; the larger the project, the more money was budgeted for art. The standard New Deal Post Office carried a decorative allotment of \$650 to \$750, usually covering a space about 12 by 5 feet above the postmaster's door.

There was controversy, of course. The argument was: how could the government spend money on artwork at a time when money was short? As Harry Hopkins, Roosevelt's relief administrator, said in response to criticism of federal support for the arts, "[Artists] have got to eat just like other people."

When touring the state to view New Deal artwork, however, you'll find mostly positive images—the hard realities of American life during the Depression are not illustrated on post office walls or exteriors. Rather, the art offers a snapshot of history and hope.

Every piece of post office art has its own story: a window into the artistic tastes of the 1930s and '40s, what subject matter residents felt best reflected their community, and the artists' successes before and after this art was created.

A few pieces have disappeared over time, others need repair, and some of these masterpieces have been moved from their original locations.

By understanding this art's value and importance to Michigan and American history, it can be saved and cared for in the manner it deserves, and its preservation ensured for future generations.

These treasures are located throughout our state. If you haven't visited any of the Depression-era postal facilities, take the time—it's everyone's heritage.

# Making Your Retirement Money Last

**M**any of us are trying to save for a more secure future, and you've heard a lot about wise saving and investing for retirement. What you may not have heard about is how to wisely withdraw money from your retirement plan when the time comes.

The tricky part is estimating how much to withdraw annually. Depending on the type of plan, the government requires withdrawing a certain amount after a certain age (check with your financial professional), but most people want or need to start taking money before that. Many want to withdraw more than is required. Unfortunately, these cash-eager retirees risk running out of money in their lifetime.

According to Barney Lee ("Americans All Over the Map on Retirement Draw-down Rates," 10/13/11), 34 percent of people surveyed had no idea how much to



Photo - iStockphoto.com

To make retirement savings last a lifetime, plan on withdrawing no more than 4 to 6 percent annually. Low-cost activities such as camping, fishing or outdoor vacations can help you save, too.

withdraw each year, and 15 percent planned on drawing 10 percent. Is that too much? The MetLife Mature Market Institute says financial professionals advise withdrawing no more than 4 to 6 percent each year in retirement. In "The 2011 MetLife Retirement Income IQ – A Survey of Pre-Retiree Knowledge of Financial Retirement Issues," 56 percent of participants correctly responded that they could withdraw about \$600 monthly from a \$100,000 nest egg to last for 30 years. Alarming, the other 44 percent incorrectly said they could withdraw significantly

higher amounts—from \$800 to \$1,200 monthly—and still have their savings last.

If you are in the latter group, it's wise to rethink how long your money needs to last. The Society of Actuaries reports that males who reach age 65 have a 50 percent chance of living beyond 85, and females reaching 65 have a 50 percent chance of living past 88. Couples that both reach 65 have a 50 percent chance one of them will live beyond age 92.

There are many things you can do to help make your money last. The most crucial is consulting a financial professional long before you retire. He or she can help determine, based on your circumstances, how much money to save and at what age you can afford retirement. If it's coming soon, a professional can help you decide whether to delay a year or two or if working part-time in retirement can make a difference. Most importantly, a professional can help you decide how much to withdraw annually.

A little planning today can mean financial security for years to come. For more tips, visit [mymoney.gov](http://mymoney.gov).

— Doreen Friel

**T**he U.S. Postal Service (USPS) is in more dire financial straits than ever, ending 2012 with a net loss of \$15.9 billion, compared to \$5.1 billion in 2011.

How did this happen, and what does it mean for rural Michigan customers?

Victor Dubina, Great Lakes communications manager, says the reasons for these losses include the drop in mail volume, a continuing increase in delivery points, and a Congressional mandate requiring the USPS to prepay for its retirees' medical insurance—something no other federal agency is required to do.

"The Postal Service processed and delivered 213 billion pieces of mail in 2006. In 2011, this total fell to 168 billion," says Dubina, who is based in Chicago. "And, we add an average of about 2,300 delivery points to our network every day. We're delivering less mail to more addresses."

The Postal Service receives no tax dollars for operating expenses and relies on selling postage, products and services to fund its operations. One proposal being considered to help its cash-flow problem is five-day delivery. It has operated as an independent business since 1972, but moving to five-day

## The Future of Rural Mail Delivery



delivery requires Congressional approval. "Although there would be five day delivery, post offices would remain open six days a week," Dubina adds.

The USPS is also moving forward with a nationwide plan to keep rural post offices open by revising operating hours, based on customer use. Known as "Post Plan," it's a multi-phased approach to be completed in September 2014. Affected customers will receive surveys and be invited to meetings to discuss their options prior to being notified when their post office hours will change.

Michigan has 355 small units on the Post Plan list (<http://tinyurl.com/postplanlist>), but it's preliminary and subject to change.

Access to the retail lobby and P.O. boxes will remain unchanged, and a town's zip code and community identity will be retained.

"We've listened to our customers in rural America and we've heard them loud and clear—they want to keep their post office open," explains Postmaster General and CEO Patrick Donahoe. "Meeting the needs of postal customers is, and will always be, a top priority."

The USPS also continues to pursue establishing Village Post Offices (VPO) in communities affected by these changes. VPOs are located within existing businesses—convenience stores and other local establishments—and managed by the proprietors.

Besides maintaining a network of over 31,000 post offices, it provides online access to its products and services through [usps.com](http://usps.com) and over 70,000 alternate access locations such as Wal-Mart, Office Depot and Costco.

And, rural customers can get many postal products and services right from their mail carriers. "Rural carriers are known as a 'post office on wheels,'" Dubina says. "These carriers are always willing and able to help their customers."

— Marilyn Jones



# Dairy Doo

**H**ealthy food requires healthy soil. And, like a good recipe for a scrumptious meal, you need the right ingredients. If you're a follower of this line of thinking, folks at a place called Morgan Composting in Sears, MI, have created a product called "Dairy Doo" that could help you cook up a heck of a meal from your garden.

Brad Morgan, CEO, and his father Dale took a byproduct of their large dairy farm and turned it into a thriving business by selling the waste from their cows. Dairy Doo, as you may have guessed, is composted cow manure that is used as a supplement by farmers, orchardists, greenhouse growers, lawn care companies, and others.

It is also starting to catch-on big with home gardeners.

I first started using Dairy Doo to bulk up my houseplant potting mix and the greenhouse mix I use for growing flower and vegetable seedlings. It gave everything a nice boost and can also be applied directly to the garden or lawn.

Morgan Composting also "builds" a potting mix with a variety of minerals that can be used for different growing situations. One of these mixes makes its way to Elzinga & Hoeksema Greenhouses, a large commercial growing operation in the Portage/Kalamazoo area. But custom blends are available for home gardeners, too. The folks at Morgan's recommend that gardeners get a soil sample, which will help them come up with the perfect blend for a flower or vegetable garden. Of course, you can buy Dairy Doo in ready-to-use custom blends, such as their Outdoor Plant Mix 301 for fruit and vegetables.

Dairy Doo boosts healthy plants by

improving the soil's biology, says Brad Morgan. A biologically diverse soil fosters healthier plants, which means less disease and insect problems. If your plants stay healthy, you'll use less fertilizer and pesticides, which is good news for you, the environment, and your pocket book.

The Morgans say the key to growing good crops is to provide an environment where plants can utilize nutrients (e.g., nitrogen, phosphorous and potash) as efficiently as possible. "There is more living below the earth than above," Brad explains, and notes it is important to add to the biology of the soil by adding organic matter, such as Dairy Doo.

Older farming methods have diminished the soil's nutrient value, he adds. The over-use of pesticides and fertilizers can kill the very microorganisms that help a plant use nutrients in the soil. Microscopic soil helpers, such as nematodes and bacteria, of which there are literally thousands in a handful of rich soil, can go a long way in rebuilding the soil.

Morgan also said farmers are catching on to the importance of healthy, biologically diverse soil, and he is trying to foster that understanding.

"We want to offer solutions – we want to be a solution company," he says.

Morgan further explains that nitrogen easily leaches through the soil and into the aquifer, particularly with poor soils. In one study by MSU, 60 to 80 percent of the nitrogen used in an orchard leached through the soil. Dairy Doo helps stabilize the soil and gives something for the nitrogen and other fertilizers to latch onto. This is not only better for the environment, but makes sense economically.

The Morgan family understands econom-



Morgan Composting is home to this designer compost suitable for farms, lawns, gardens, orchards, greenhouses and vineyards. Learn more at [dairydoo.com](http://dairydoo.com).

ics. Before manufacturing Dairy Doo, they were a little miffed that it actually cost them to get rid of their cow manure. A farmer can only dump so much manure on their fields due to high levels of phosphorous. The rest has to be disposed of at a hefty cost, especially for bigger farming operations.

So, the Morgans came up with the idea of composting what turned out to be a very valuable commodity. They now tap into three different farming operations for their compost, and the demand for high quality compost grows by leaps and bounds each year, he says.

Dairy Doo is manufactured on the original Morgan dairy farm. The manure is placed in long "windrows," where it can be turned by automated equipment until it becomes a viable product to bag and sell. This process, which once took a couple of years to achieve, according to Morgan, can now be completed in about 90 days.

A little bit can go a long way for both the home gardener and large-scale farmer (which currently makes up 94 percent of the Morgans' business). A one-quarter-inch layer of Dairy Doo mixed into the top 4 to 6 inches is sufficient to amend the soil in your vegetable garden. Farmers who sell produce to farmers' markets can expect to apply 1 to 2 yards per acre.

Some of the other growing mixes from Morgan Composting that come in different custom blends are Seed Starter 101, for starting plants; Potting Soil 201, for flowers; and Outdoor Plant Mix 301 for fruit and vegetable plants.

Dairy Doo and the customized mixes are offered in about 57 mom-and-pop retail stores, some of which are listed on—you guessed it—[dairydoo.com](http://dairydoo.com)!

# CHOCOLATES TO LOVE

**S**weethearts have expressed their affection with heart-shaped boxes of chocolates since British candy maker Richard Cadbury introduced the romantic packaging for Valentine's Day in 1861.

The custom endures, with some retailers filling the void left by candy canes with pink-and-red boxes of mass-marketed sweets. As a fresh alternative, consider the many Michigan chocolatiers who handcraft their treats in small batches from premium ingredients—and often, no preservatives. The chocolates' short shelf-life means your Valentine need not feel guilty about devouring them quickly.

## ♥ Grocer's Daughter Chocolate, Empire

The intensity of South American cocoa in Mimi Wheeler's confections is a departure from the Belgian chocolate she knew growing up in Denmark. But after opening her store in 2004 she says, "I decided to go with a bolder, bigger chocolate. There are more flavors in dark chocolate. It's more complex than milk chocolate."

The former social worker grows and locally sources many of the herbs, fruit and maple syrup found in favorites like her famous "Puddles." In February, the pools of chocolate studded with cherries, nuts or seeds are hand-shaped into hearts and sprinkled with dried raspberries. For traditionalists, she adds, "We have a beautiful, big red box filled with handmade truffles, caramels and bon bons."

## ♥ Boulevard Market, Tecumseh

John and Erika Aylward traveled the world before returning to their hometown to open Boulevard Market, a specialty food store and creamery where John crafts artisan cheeses and Erika makes chocolate from raw Peruvian cacao beans.

Intrigued by the history and tradition of chocolate, she says, "I purchased some beans to see what would happen." Erika now makes what she calls "rustic" dark (85 to 87 percent) chocolate bars, smoked chocolate bars, and

truffles (cherry, raspberry and champagne are popular for Valentine's Day). She suggests pairing her "Peppalo" chocolates with a sparkling raspberry wine and adding John's cranberry-topped fresh goat cheese in the shape of a heart for a foodie Valentine gift.

## ♥ McDonald's Homemade Candies, Muskegon

Charles McDonald's recipe cards from 1941 are yellow and worn, so Nancy Wagenmaker tucked them away after making copies for daily use at the shop she worked at as a student. Now the owner of the sweet spot, she still satisfies sweet-tooths with hand-dipped chocolates, toffee, chocolate covered cashews and seafoam, an airy candy coated in chocolate.

Each February, she offers 50 different Valentine box designs for customers to fill with their candy choices. "We have really beautiful boxes. Heart-shaped, fancy, flowery and frilly." One thing that has changed, she says, is the addition of tuxedo-style boxes because more women are buying candy for men.

## ♥ Saykly's Confectionery and Gifts, Escanaba

Generations who grew up with Saykly's candy have a sweet tradition of placing a solid chocolate heart or cupid on the breakfast table for their kids on Valentine's morning, says Debbie Kirby. She and her co-owner cousin, Mike Kobasic, use copper kettles and quality ingredients to make peanut brittle, hand-pulled saltwater taffy and fudge, just as their grandfather, Joseph Saykly, did when he opened his store in 1906.

Saykly's fills heart-shaped boxes with assorted hand-dipped chocolates and shapes their caramel "snappies" into hearts. Debbie also tempts gift buyers with \$1 fudge heart treats. "You can have it eaten before you get home, and no one is the wiser."

## ♥ The Sweet Shop, Cadillac

Step inside, inhale, and watch confections being made in Janeen Russell's kitchen, then



Grocer's Daughter Chocolate

create a one-of-a-kind chocolate assortment to fill a heart-shaped box. "A lot of people want to choose especially what their sweethearts like," says Janeen.

In addition to the original owner's 50-year old recipes, she's also created specialties such as a cherry-coated popcorn mixed with Michigan dried cherries formed into a heart shape. There's a dreamy swirl of fudges—chocolate, raspberry and vanilla—in a heart box, too. Her caramel apples, an autumn favorite, are so popular that Janeen makes a batch dipped in chocolate and sprinkled with cinnamon for Valentine giving.

## ♥ Kilwins, Petoskey

When Don Kilwin and his wife Katy started making candy in 1947, they launched a tradition that now stretches to 80 stores in 19 states, including the original shop in Petoskey's Gaslight District. You can tour the spacious candy kitchen, where equipment from the 1940s to '60s still turns out Don's recipes for favorites like caramel-and-nut chocolate turtles, toffee bars, brittles and assorted truffles.

Just for Valentine's Day, a sprinkling of pink, red and white candies tops favorites like chocolate-covered cookies and pretzels. Along with chocolate-dipped strawberries, Kilwins is also crafting a limited edition Valentine truffle with a heart on top.

### CHOCOLATIERS:

**Boulevard Market, Tecumseh**  
boulevardmarket.com, 517-423-6000

**Grocer's Daughter, Empire**  
grocersdaughter.com, 231-326-3030

**Kilwin's, Petoskey**  
kilwins.com, 888-454-5946

**McDonald's Homemade Candies, Muskegon**  
mcdonaldscandies.com, 231-773-0319

**Saykly's Confectionery & Gifts**  
saykly.com, 866-679-3387

**The Sweet Shop, Cadillac**  
sweetshop4u.com, 888-775-8880

# You Can't Make Me!

Tips for bringing out the best in your strong-willed child.

**F**or 22 years, 6 months and 21 days, I was a perfect parent. I knew exactly how to get babies to sleep, toddlers to eat, and teens to clean their rooms. I had parenting under control.

Then I had my first baby, and I learned that real, live children demand a lot more than I expected.

For the next 11 years, 4 months, and 6 days, I considered myself a pretty good parent. We had our moments, but mostly our family danced to a comfortable rhythm.

Then our fourth child was born with an iron will and fierce determination to run the show. I discovered that my previous parenting success had relied on relatively compliant children.

I wish I'd known author Cynthia Tobias in those days. The self-described strong-willed mother of a strong-willed son, Tobias, packs a lot of practical advice into her aptly titled book, "You Can't Make Me: [But I Can Be Persuaded]." She offers strategies for reducing conflict with strong-willed children and reasons to celebrate the gifts they bring to the world.

"Strong will, in and of itself, is a very positive trait," writes Tobias in the first chapter. "It is a great gift to have a child with firm convictions, a high spirit, and a sense of adventure. Why not direct that wonderful and mysterious energy into the right channels, and use that marvelous determination to achieve positive results?"

That's well and good, but how do you motivate a child who knows you can't really make her do anything? What discipline methods work for a child who isn't concerned about the consequences of not obeying? How can parents hold onto authority without losing the relationship—or their minds?

Tobias offers "Five to Thrive" tips for bringing out the best in a strong-willed child.

**1 Choose your battles.** Don't make everything non-negotiable. Ask yourself if each conflict is worth the fight. "Is this a go-to-the-wall issue?" Tobias asks. "In the grander scheme of things, will it matter a year from now?"

**2 Lighten up, but don't let up.** A sense of humor can turn conflict into cooperation a surprising number of times. "Humor catches the strong-willed child off guard and might disarm him before he even realizes what's happening," Tobias says. "Best of all, it can offer what I call a 'fire escape'—an opportunity to pull back gracefully and cooperate."

**3 Ask more questions; issue fewer orders.** Asking a question that assumes the best in a child almost always results in moving toward what the adult wants the child to do. But be careful: some questions are better than others.

"Never use the words *why* and *you* in the same sentence," Tobias writes. "For example: Why won't you listen?... The combination of these two words... can be more explosive than you ever intended, since they almost always result in defensiveness and resistance."

So what kinds of questions can *build* relationships?

- *Do you want help with that?*—signals respect for the child and an understanding that he has control over himself and his actions.
- *Are you annoying me on purpose?*—a great accompaniment to your "sense-of-humor" strategy.
- *Do you know why I asked for that?*—creates a dialogue in which mutual respect can flourish and satisfies a strong-willed child's need to know the reasons for your requests.
- *Is that what you meant to do?*—shows you're expecting the best and shifting ownership back to the child.
- Asking "*Okay?*"—a small point of negotiation usually makes a difference. Asking "*Okay?*" doesn't mean "You don't have to do it." It means "You can choose the consequences."

**4 Hand out more tickets; give fewer warnings.** Most strong-willed children would rather suffer a consequence than endure a lecture. Plus, they need to know you're not going to keep warning without getting around to delivering any consequences.



Photo – iStockphoto.com

**5 Make sure your child always knows your love is unconditional.** Your child will learn there's a price to pay for making a wrong decision, but she has to know that losing your love is not part of the cost. "When strong-willed children feel secure in [a parent's] love," says Tobias, "you may be surprised at how seldom they test it."

Not every strategy works every time, and some even "wear out" after awhile, Tobias says. Parents need to know their child and remain flexible and creative in order to bring out the best in everyone without sacrificing any bottom-line accountability.

Like Tobias, I've learned that a genuine, loving, sustained effort can bring about more growth than I thought possible—in all of us—and it has yielded rich and resilient relationships.

For 23 years and 20-some days, I have been the mom of a strong-willed child. It's the hardest job I've ever done; it's also the most rewarding. I may be a little tired and scruffy as a result, but like the storybook "Velveteen Rabbit," I am a whole lot more real.

Linda Wacyk is a regular Country Lines freelance writer, educator, grandmother and content empty-nester.





# 'Clear the Air' for Efficient Heating, Cooling

**A** clogged air filter could add \$82 to your annual electric bill. Checking, changing or cleaning the filter monthly saves money and extends the life of your home's heating, ventilation and air conditioning (HVAC) system.

Over one-half of your monthly energy bill goes toward keeping your home comfortable. Air filters prevent dust and allergens from clogging the HVAC system, so leaving a filter unchecked builds up dirt and reduces air quality while forcing the system to work harder. This results in higher energy bills and potential system failure.

Air filters live in duct system slots or the return grilles of central air conditioners, furnaces and heat pumps. The U.S. Department of Energy (DOE) advises replacing the filter at least every three months, and especially before heavy-use seasons like summer and winter. If you live with pets or smokers, filters clog more quickly. Remodeling projects or furniture sanding also add more dirt, so a filter may need to be changed sooner.

Before checking the filter, turn the HVAC system off, slide the filter out, and look for layers of hair and dirt. Run a finger across the filter—if it comes away dirty or there's a line left on the filter, it's time to change. When replacing it, make sure the arrow on the filter showing the airflow direction points toward the blower motor. Write the date on the filter so you know when it needs checking again. After the change, turn the system back on.

Write down the size printed on the current filter before buying a new one. A too-small filter lets dirt get around the barrier and invade your system.

There are different types of filters and efficiency. They are either flat or pleated, but the pleated are most efficient because they have extra area to hold dirt.

The most common have layered fiberglass fibers reinforced with metal grating, but some boost efficiency by using polyester. Electrostatic filters are made from positively- and negatively-charged fibers and capture smaller debris—the charge actively pulls particles

from the air like iron filings onto a magnet. No power connection is required, and the charge doesn't fade over time. Filters that best capture small debris are high-efficiency particulate arrestance (HEPA) filters, but are used mainly in hospitals and office buildings.

Air filters are rated from one to 20 (see chart) by a Minimum Efficiency Report-

For more ways to save, take the home energy savings tour to see how little changes add up to big savings at **TogetherWeSave.com**.

ing Value (MERV) that gauges how well they block debris. A MERV 6 or higher is recommended.

Manufacturers are not required to post the MERV on packaging. Brands like 3M's Filtrite® instead list microparticle performance ratings, with higher numbers meaning it catches more particles. Home Depot's Air Filter Performance Rating system ranks by

good, better, best and premium. Whichever system is used, better filters mean higher MERV scores. For allergy sufferers, a high-MERV filter keeps out excess dander, smoke and other allergens.

Before summer, clean the cooling system coils inside and outside your home. Leaves, dirt and debris that gathers around the air conditioner in fall and winter can keep the coils from operating efficiently, which shortens the unit's lifespan and increases cooling bills.

Blocked vents can also strain your HVAC system. Clean air registers, baseboard heaters and radiators, and make sure air ducts are not blocked by furniture, rugs or window treatments.

### What Do Different Air Filters Block?

Air filters are rated by Minimum Efficiency Reporting Value (MERV). Filters with a higher MERV block more dirt, but also reduce airflow and system efficiency. Use this guide to find the right filter for your home or business.

MERV Rating	Price Range	Blocked Items	Filter Types	Common Uses
1-4 MERV	\$2-\$10	Pollen, sanding dust, large insect bodies	Disposable, washable	Homes, window air conditioning units
5-8 MERV	\$10-\$20	Pet dander, mold, spores, dust mites, hair spray	Pleated, disposable, electrostatic	Better homes, general office buildings
9-12 MERV	\$18-\$25	Lead dust, milled flour, car emission particles	Pleated, disposable, electrostatic	Superior homes, better office buildings, businesses
13-20 MERV	\$\$\$	Bacteria, virus, face powder, smoke, sneezes, paint pigments, oil, carbon dust	High efficiency particulate arrestance (HEPA), box 6-12 inches thick, flexible 12-36 inches thick	Hospitals, drug and electronic labs

Source: [epa.gov/iaq](http://epa.gov/iaq)



# Chocolate!

This month's recipes are dedicated to a favorite among many—*Chocolate!* Whether you are a chocolate fanatic or just craving sweets, here is a wonderful selection of recipes including cookies, bars, cakes, pies, and more. For handmade chocolates you don't have to make yourself, see p. 13!

## Mock Ice Cream Sandwiches

(Not frozen; pictured above)

1 small box instant fat-free sugar-free white chocolate pudding mix  
8 ozs. cream cheese (or a little less)  
1 box chocolate graham crackers  
1 extra-large container Cool Whip®

Mix instant pudding according to directions. Soften cream cheese in microwave and gently blend with pudding and Cool Whip. In bottom of a 9 x 13-inch pan, put a layer of graham crackers; spread with filling, then another layer of crackers, and another of filling until there are three layers of crackers and three layers of filling (top layer is filling). Crush leftover chocolate crackers and sprinkle on top to finish. Cover and refrigerate overnight to soften the crackers to a cake-like texture.

Marie Zapf-Taylor, Traverse City

## Fudge Sundae Pie

1½ c. evaporated milk  
1½ c. semisweet chocolate chips  
1½ c. miniature marshmallows  
vanilla wafers  
1½ qts. vanilla ice cream

In a medium saucepan, combine and heat milk, chips, and marshmallows until all are melted into a thick mixture; cool. Line a 9-inch pie pan with vanilla wafers, bottom and sides. Spoon vanilla ice cream into shell until half full. Pour half of cooled, thick chocolate mixture on top, spreading evenly. Place in freezer until set. Remove and repeat: thick layer of ice cream, topped with remaining chocolate. Sprinkle with nuts; freeze.

Jean Alexander, East Jordan

## Chocolate Macadamia Nut Biscotti

1 package devil's food cake mix  
1 stick butter (margarine), melted  
2 eggs  
1 c. flour  
1/2 c. macadamia nuts, walnuts or pecans

Mix cake mix, butter, eggs and flour together well (will be thick); add nuts. Form two mounds and spread out on a cookie sheet. Flatten to approximately 8 inches long and 5 inches wide. The dough will be about 1/2 inch thick. Bake at 350° for 30 to 35 minutes; cool. Slice, lay slices flat, bake at 350° for 10 minutes; turn oven off and keep in oven for 10 to 20 minutes.

Store in closed container or freeze. They can also be dipped in melted chocolate and nuts.

Mary Ann Schultz, Scottville

## Mocha Truffles

16 oz. semisweet baking chocolate  
2/3 c. sweetened condensed milk  
1 T. chocolate-coffee liqueur or 1 T. raspberry liqueur  
1/4 t. almond extract  
cocoa for dusting  
chopped macadamia nuts or chopped toasted almonds

Melt chocolate in a heavy 2-quart saucepan over low heat. Remove from heat and stir in condensed milk, liqueur and almond extract. Refrigerate about 40 minutes. Dust hands with cocoa. Scoop out fudge with a teaspoon and roll into balls. Roll each ball in cocoa and then in nuts. Pack in individual paper candy cups and place in boxes or tins. Makes 36 truffles. Make great gifts. They can be made ahead and frozen until gift-giving time.

Nancy Abbott Wilson, Traverse City

## Michelle's Famous Chocolate Cake

4 eggs  
1/2 c. vegetable oil  
1/2 c. warm water  
1 large (5.9-oz.) box chocolate pudding mix  
1 chocolate cake mix  
1 c. sour cream  
12 ozs. chocolate chips  
powdered sugar

Preheat oven to 350°. Grease and flour a bundt pan. Beat eggs; add oil and water, and

beat after each ingredient. Add pudding mix, beat; add sour cream, beat. Then add cake mix and beat for 4 minutes; fold in chocolate chips. Pour into pan and bake for 45 to 65 minutes. Cake is done when edges separate from the pan and the center is firm to touch. Turn over onto a platter and cool on rack for 30 minutes. Do not frost, but dust with powder sugar before serving.

Brenda Ruddy, Eagle

## Mounds Cake

1 (2 layer size) chocolate cake mix

### Filling:

1 c. evaporated milk  
1 c. sugar  
24 large marshmallows  
14-ozs. shredded coconut

### Frosting:

1/2 c. evaporated milk  
1½ c. sugar  
1/2 c. butter  
1½ c. chocolate chips

Prepare cake mix as directed on package and bake in greased 15x10 or 9x13-inch pan. Let cake cool until just barely warm. For filling, heat milk, sugar and marshmallows until melted, then add coconut. Spread on slightly warm cake; let cool. For frosting, heat the milk, sugar and butter until mixture starts to boil. Remove from heat and add chocolate chips and stir until melted. Spread evenly over filling; let cool.

Janice Harvey, Charlevoix

## Deluxe Chocolate Marshmallow Bars

3/4 c. butter, softened  
1½ c. sugar  
3 eggs  
1 t. vanilla extract  
1 1/3 c. all-purpose flour  
3 T. baking cocoa  
1/2 t. baking powder  
1/2 t. salt  
1/2 c. chopped nuts, optional

- 4 c. miniature marshmallows
- 1 1/3 c. semisweet chocolate chips
- 1 c. peanut butter
- 3 T. butter
- 2 c. Rice Krispies®

In a small bowl, cream 3/4 cup butter and sugar until light and fluffy. Add eggs, one at a time, beating well after each addition; beat in vanilla. Combine flour, cocoa, baking powder and salt; gradually add to creamed mixture. Stir in nuts, if desired. Spread in a greased 15x10x1-inch baking pan. Bake at 350° for 15 to 18 minutes, or until set. Sprinkle with marshmallows; bake 2 to 3 minutes longer, or until melted. Place pan on a wire rack. Using a knife dipped in water, spread marshmallows evenly over the top; cool completely. For topping, combine chocolate chips, peanut butter and 3 tablespoons butter in a small saucepan. Cook and stir over low heat until blended. Remove from heat; stir in Rice Krispies. Spread over bars immediately. Chill until set. Makes 3 dozen.

*Virginia Rubingh, Ellsworth*

### Chocolate Chip Pie

- 1/2 c. margarine, melted
- 1 c. sugar
- 1/2 c. flour
- 2 eggs
- 1 t. vanilla
- 1/2 t. salt
- 6 ozs. chocolate chips
- 1/4 c. butterscotch chips
- 1 c. chopped nuts
- 1 unbaked 9-inch pastry shell

Mix together margarine, sugar, flour, eggs, vanilla, and salt; beat until smooth. Stir in chips and nuts; pour into pastry shell. Bake at 325° for 55 to 60 minutes, or until set. Cool, then enjoy with dollop of whipped cream. Even better the next day, if you can wait!

*Mary Riedel, Fort Wayne, IN*

### Instant Cocoa Mix

- 1 8-qt. box dry milk powder
- 1 12-oz. jar non-dairy creamer
- 1 16-oz. can instant chocolate flavored drink mix
- 1 1/4 c. powdered sugar

Combine all ingredients and store in an airtight container. Use 1/4 cup cocoa mix per cup of hot water.

*Denise Halgren, Niles*

### Chocolate Cherry Cheesecake Dip

- 1/2 c. unsalted butter, melted
- 1/4 c. brown sugar, packed
- 1 t. almond extract
- 8 ozs. cream cheese, softened
- 1/2 c. powdered sugar
- 3/4 c. miniature semisweet chocolate chips
- 1/4 c. dried cherries
- 3 T. sliced almonds, lightly toasted

Melt butter over medium heat. Add brown sugar and stir until thoroughly dissolved. Remove from heat and add almond extract; let cool. Cream together the cream cheese and powdered sugar; add in cooled butter mixture and mix thoroughly. Fold in chocolate chips and cherries. Spoon into serving dish and set aside. Toast almonds in a pan over medium

heat, stirring constantly until light golden brown. Let cool. Garnish top of dip, lightly pressing almonds into top layer. Refrigerate until ready to serve. Serve it up “sweet” with graham crackers, cinnamon pita chips, fruit or balance out the sweetness of the dip with “salty” pretzels, Triscuits®, Ritz Crackers®, etc.

*Terri Brogan, Kalamazoo*

### White Chocolate Crispy Candy

- 1 1/2 lbs. white chocolate, almond bark or dark chocolate
- 1 c. crunchy peanut butter
- 2 c. salted peanuts
- 2 c. mini marshmallows
- 3 c. Rice Krispies

Melt chocolate. Stir in peanut butter. Mix and add peanuts, marshmallows and Rice Krispies to the mixture. Drop by spoonfuls on wax paper; cool. Store in covered container.

*Ruth Gregory, Brutus*

### Chocolate Mess

- 1 chocolate cake mix
  - 3/4 c. oil
  - 4 eggs
  - 1 pint sour cream
  - 1 small package instant chocolate pudding mix
- Mix all ingredients in crockpot. Cook 6 to 8 hours. It will be fluffy but dense. Scoop out a serving and top with ice cream or Cool Whip.

*Geralyn Guild, Grand Ledge*

### Brownies

- 2 c. sugar
- 1/4 c. cocoa
- 1 c. melted butter
- 4 eggs
- 2 t. vanilla
- 1 1/2 c. flour
- 1 t. salt
- 1/2 c. nuts and/or chocolate chips (optional)

#### Frosting:

- 6 T. butter
- 3 T. cocoa
- 4 1/2 T. milk
- 3 c. powdered sugar
- 3/4 t. vanilla
- 1/2 t. salt
- 3/4 c. chopped pecans

Mix sugar and cocoa; stir in butter. Add eggs and vanilla; beat well and add flour and salt. Fold in nuts and chocolate chips. Put in greased 9x13-inch pan and bake at 350° for 25 minutes. For frosting, boil butter, cocoa and milk. Beat in powdered sugar, vanilla and salt. Add nuts. Frost and enjoy!

*KaLyn Litwiller, Carson City*



Mocha Truffles

**SUBMIT YOUR RECIPE!** Contributors whose recipes we print in 2013 will be entered in a drawing to win a prize: *Country Lines* will pay their January 2014 electric bill (up to \$200)! The 2013 winner will be announced in the Jan. 2014 issue.

Thanks to all who sent in recipes! Upcoming: Please send in **MEXICAN** recipes by March 10 and **BERRY** recipes by April 10. Mail to: *Country Lines Recipes*, 2859 W. Jolly Rd., Okemos, MI 48864; or email [recipes@countrylines.com](mailto:recipes@countrylines.com).

Photography by: 831 Creative

# Make a Difference—Be a ‘Big’

It's time for lunch recess.

She spots me through the side glass of the classroom door after many minutes of anxious glances.

Her face lights up.

You would think that she just saw Santa Claus! That smile just makes my day. Now all of her friends are getting excited. “Your Big Sister is here! Can I play with you at recess? Please? Can I?”

She is a very special young girl. She is in the third grade this year. She loves to read and play and talk about her friends and her new baby sister. She has become a very special friend to me. She is my “Little Sister.”

I became a member of Big Brothers Big Sisters (BBBS) two years ago. I was matched with my Little Sister at Blair Elementary through “the Big’s” school-based program.

Over the years, I had often thought of becoming a Big Sister but I just didn't have the time. How could I devote any time to another child? I hardly have enough for my own two daughters! I work full-time as the HR manager at Cherryland Electric Cooperative and have two daughters that are very active in sports and school activities. How could I possibly mentor another child?

I learned about this school-based program from my boss, Tony Anderson. At the time, he was board president for Big

Brothers Big Sisters of Northwestern Michigan. I learned that by investing only one hour a week during the school year, I could make a huge difference in a child's life.

Every Thursday I go to her school and spend the lunch hour with her. I see her during my normal work day and it doesn't take any time away from my family. We play games, read, play on the computer, and sometimes just talk. It has become my favorite day of the week.

I see a different—in a good way—child now than I saw on that first day two years ago. She is confident and silly and smiles all of the time. She is popular. She is learning to pick her friends. I tell her how important it is to surround yourself with people that make you feel good. A lesson that took me 40 years to learn!

My “Little” knows that I will be there every Thursday. I am one of the people that she knows she can count on. That's important. That's Big.

She often asks me, with that adorable imploring face looking up at me... “Will you always be my Big Sister?” I tell her that as long as she wants me to be, I will be there.

If you have ever considered being a “Big,” I highly encourage you to take the leap. Yes, it will make a huge difference in a child's life, but it will also change you, as well.

It is a wonderful feeling knowing that you are having a positive impact on a child's development and self-confidence as well as making a real difference in his or her life.

In my case, it was life-changing.



## Cherryland Members Will Save Money on Bill

Cherryland members saw a reduction in their bills starting in January. The co-op has eliminated the Energy Optimization charge on monthly bills.

“We're pleased to announce that because of the way we've managed our money, the EO charge on your bill has gone away,” says Cherryland General Manager Tony Anderson. “All of our members will save money because of this.”

Learn more about this savings on page 2.

*Kerry Kalbfleisch is the human resources manager at Cherryland Electric Cooperative.*





# Help a kid.



**One Call** 231-486-9214

*or*



**One Click** [marathon4kids.com](http://marathon4kids.com)

*helps*



**One Kid** Big Brothers Big Sisters of Northwestern Michigan

**WHAT IS IT?** Marathon 4 Kids is a fundraiser developed by Cherryland General Manager Tony Anderson to raise money for Big Brothers Big Sisters of Northwestern Michigan.

**HOW DOES IT WORK?** Tony's goal is to complete 50 marathons, one in each state. So far, he has run marathons in 20 states.

**WHERE DOES THE MONEY GO?** 100 percent of the money goes towards serving kids in northwest Michigan through Big Brothers Big Sisters.

**MORE INFORMATION?** Contact Tony at 231-486-9214 or [marathon4kids@gmail.com](mailto:marathon4kids@gmail.com), or visit [marathon4kids.com](http://marathon4kids.com).



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# Shooting Preserves Extend Bird Season

Upland bird hunting season is short in Michigan. It begins on Sept. 15, when grouse season opens, picks up steam as pheasant and quail season open (Oct. 20 in the Lower Peninsula), takes a 16-day break in November for firearms deer season, and comes to a screeching halt on Jan. 1.

And that's simply not enough for many bird hunters.

Fortunately, upland bird hunting enthusiasts have another option: shooting preserves.

Shooting preserves “give us the opportunity to offer hunters a longer season,” says Jim Trinklein, president of the Michigan Game Bird Breeders and Hunting Preserve Association. “It’s a good opportunity for folks to go out and tune up their dogs most any time of year,” he adds. “Dog owners and trainers can go out and know they get their dogs on birds.”

Shooting preserves come in all flavors. Some are high-dollar, membership-only clubs that feature cloth napkins and gourmet meals on fine china as part of the experience. Others are simple—fallow farm fields that allow anyone with a few free hours and a few dollars a chance to go chase pheasants or quail around the countryside.

Most shooting preserve operators will tell you they have three kinds of clients: casual hunters or beginners—many of whom don't

own a dog, but want to enjoy the hunting experience or just see what it's all about; corporate clients who take their customers to the preserves for entertainment purposes; and hard-core bird hunters who want to keep their dogs sharp and extend their seasons.

“It's really about folks enjoying their dogs,” explains Tim Somerville, who runs Haymarsh Hunt Club near Morley, a 1,400-acre facility of set-aside grasslands, farmlands and woods. “What we do is offer people the opportunity to come out and see what their dog can do—what it was born and trained to do. They can enjoy their ‘best friend,’ and enjoy what that best friend does best.”

Shooting preserves typically stock ring-necked pheasants and bobwhite quail. Hunters pay for as many birds as they want planted, then get after them. Membership clubs, like Haymarsh, often allow members to hunt for “scratch birds”—those that haven't been harvested by the parties that bought

them—whenever the fields are not in use by paying clients.

Most shooting preserves have a mixture of grasslands and crop fields—usually sorghum and corn—that mimic typical hunting conditions.

“We try to make it as natural as possible, but still offer high expectations of the hunt being fruitful,” Somerville says.

The standard shooting preserve operates from Aug. 15 until April 30, which

allows hunters to work and condition their dogs before bird season opens and continue after it closes. A number of preserves operate year-round, but they are only allowed to offer shooting for birds that are not available in the wild in Michigan during the off-season—chukar partridge, Tennessee red quail, and exotic pheasants. The off-season hunters are invariably dog enthusiasts, either owners or trainers, who want to work their canines all year long.

But shooting preserves offer additional opportunities that are not available elsewhere. For instance, the Preserve Association recently worked with the state Legislature to allow non-ambulatory hunters to hunt from off-road vehicles. Generally, a preserve guide will follow the dogs in an ORV and when the dog goes on point, instructs the hunter to load the shotgun. The guide then gets out of the ORV and flushes the bird for the hunter to shoot. That's been a boon to

business, Trinklein says, as many people with handicaps are taking advantage of this opportunity.

Shooting preserves are most common in southern Michigan, where most residents live, but there are facilities spread across the state. Many preserves offer other amenities, such as sporting-class ranges or skeet fields where hunters can sharpen their shooting skills when the prize is not on the line. And, most facilities offer bird cleaning and packaging so their clients can go home without those chores ahead of them.

As wild pheasant and quail habitats have taken a big hit in the wake of high commodity prices in recent years, many hunters are joining a club simply to have a place to work with their dogs and still have the expectation of finding some birds.



# Upgrade Garage Door for Comfort, Efficiency, Safety

**Q:** *I do projects in my garage, which has a bedroom above it. The garage door is an old metal one with no insulation, so I think I should replace it. What type is best?*

**A:** It sounds like you definitely need to make efficiency improvements to the door—for comfort while working, and to halt energy loss through the floor above. If the builder installed an inexpensive, inefficient door, as many do, or it's an older building, it's likely the floor above isn't well-insulated, either.

When evaluating energy efficiency projects, keep in mind: Hot air goes up, but heat energy moves in all directions, including down. If your garage doesn't have a furnace duct, but stays reasonably warm, it's probably drawing heat from an adjacent house wall and the floor above.

Before you buy a new door, however, inspect the existing one. If it's in fairly good shape, with no significant drafts between the panel joints, consider installing a garage door insulation kit. Some kits provide an insulation value as high as R-8, but they won't seal air leaks through the joints.

Owens Corning® makes an easy-to-install kit that includes vinyl-backed fiberglass insulation batts, retaining clips and tape. Cut the batts to fit the door panels, and apply strips of double-sided tape on two spots on each panel. Stick the retaining clips on the tape and push the insulation over them. A top clip snaps over each clip to hold the insulation securely in place.

Other kit advantages are reduced outdoor noise and lower lighting costs (the exposed white vinyl backing reflects light so you need fewer lights on).

If you decide on a new door, the most common materials are wood, aluminum/



After clips are stuck to the garage door, fiberglass insulation batts are pressed over the clips.

glass, and insulated steel or fiberglass. The last two offer the best efficiency, because of the insulation value and rigidity of the door to remain airtight over its life.

Many insulated steel doors are “wind rated” for severe weather. Even if your area doesn't have frequent high winds, install the galvanized steel supports across the door's inner surface if they are included with it. As the door rolls to open, the edges are not interlocked to support each other. Without the steel supports, the panels may flex and crack over time.

If you prefer the look of wood but want higher efficiency, select a clad-insulated steel door. Clopay® doors have a one-half-inch-thick polymer coating on the exterior steel

skin with a wood grain molded into the surface that looks identical to stained wood. Another option is an embossed, simulated wood finish that's painted on.

A very popular style is a simulated swing-open carriage door. It still rolls up like a typical panel garage door, but from the street it appears that two doors would swing open. These attractive doors often have decorative glass across the top panel that adds natural light to the inside.

An insulated steel door is probably the least expensive design to meet your efficiency and comfort needs. Some are foam-insulated, such as the Clopay Gallery Collection double-wide, with insulation values as high as R-19. The foam inside the door can be either glued-in rigid polystyrene or blown-in urethane foam. Urethane has a higher insulation level, but either should be satisfactory.

When choosing a steel door, look for a thermal break separating the outdoor and indoor metal skins to reduce heat loss. This is not a factor on a fiberglass door. If you have kids, look for pinch-resistant panels that are designed to push a finger out of the panel joints as the door closes. If you want glass in the door, make sure it's at least double-pane insulated glass or low-E for better efficiency.

## Companies with efficient choices:

### Amarr Garage Doors

800-503-3667, [amarr.com](http://amarr.com)

### Clopay

800-225-6729, [clopaydoor.com](http://clopaydoor.com)

### Overhead Door

800-929-1277, [overheaddoor.com](http://overheaddoor.com)

### Raynor Garage Doors

800-472-9667, [raynor.com](http://raynor.com)

### Wayne-Dalton

800-827-3667, [wayne-dalton.com](http://wayne-dalton.com)

### Owens Corning insulation kit

800-438-7465, [owenscorning.com](http://owenscorning.com)

If you have a question for Jim, please email [jdulley@countrylines.com](mailto:jdulley@countrylines.com), or mail to James Dulley, Michigan Country Lines, 2859 W. Jolly Rd., Okemos, MI 48864. Be sure to let us know which electric co-op you receive service from.

Visit [dulley.com](http://dulley.com) for more home improvement and do-it-yourself tips.

*James Dulley is a nationally recognized mechanical engineer writing about home energy issues for the National Rural Electric Cooperative Association.*



# Protect Against Power Surges

**P**ower surges are responsible for millions of dollars of property damage each year, and over time they can cause cumulative damage while decreasing the lifespan of TVs, computers, stereo equipment, and anything else plugged into a wall outlet. Being educated is the key to choosing the best surge protection for your home.

## How does a power surge cause damage?

First, what is a surge?

“A surge is a boost in the electrical charge over a power line,” explains Art Thayer, energy efficiency programs director for the Michigan Electric Cooperative Association. “This can be caused by lightning, but it’s more commonly caused by motor-driven electrical devices, such as air conditioners and refrigerators, that require a lot of energy for starting and stopping compressors. Some surges can also be caused by faulty wiring.”

Frequent, small power surges tend to shorten the life of home appliances and electronics. “Power surges come in all shapes and sizes—the most extreme case being a lightning strike because it can destroy equipment and sometimes set your house on fire,” comments Alan Shedd, residential/commercial energy programs director for Touchstone Energy® Cooperatives, the national brand for America’s electric co-ops. “But less severe power surges are rooted in hundreds of different causes.

“The severity of a surge depends not only on the voltage and current involved but how long the event lasts,” Shedd continues. Most surges are very short in duration. It’s important for people to realize that surges can happen through any connection on your equipment. If there is a wire connected to your equipment, then it provides a path for a surge.”

## How can I protect my property?

A surge protection device mounted at your home’s main electrical panel or the base of your electric meter protects equipment inside your house or business from surges coming through “ports of entry,” such as an outside electric, telephone, and cable TV or satellite dish line.

Point-of-use surge protection devices do not suppress or arrest a surge, but divert it to the ground. They’re designed to protect your sensitive electronic appliances, like a computer, and resemble a regular plug strip. However, don’t assume your plug strip offers surge protection unless it specifically says so. You can also install special electrical outlets that offer surge protection, which can be helpful in places like kitchen countertops.

“My computer is plugged into an uninterruptable power supply with surge protection,” Shedd notes. “We had a lightning strike, and a surge came in over the phone line. But the surge protector stopped it.”

One of the most effective ways to protect your property is a two-tiered approach. A service entrance surge protection device reduces power surges to a lower level that protects large appliances, such as your stove or clothes dryer, while point-of-use surge protectors defend



Photo - Jim Dullea

Some surge protection devices can be mounted at the base of your electric meter or main electrical panel. Others resemble a simple power strip that you plug into the wall and then plug your appliance or electrical device into the strip. But your power strip doesn’t provide surge protection unless it specifically says so.

your sensitive electronics.

Remember to be cautious when shopping for surge protection equipment. “Some items claim that they can save energy, and these claims are generally false,” Shedd concludes. “Surge protection is a valuable tool for protecting your home or business but not for saving energy.”



## Energy Efficiency

### Tip of the Month

Did you know a computer can draw as much electricity as a new refrigerator? Turn it off when not in use or switch on its energy-saving mode. Also, cell phone and MP3 player chargers as well as plasma TVs and entertainment centers pull power even when they’re off. Unplug these and other appliances to save on your electric bill. Find more ways to save at [TogetherWeSave.com](http://TogetherWeSave.com).

Source: Touchstone Energy® Cooperatives



# Those Dreaded School Pictures

It was the fall of 1963, and when four groggy Edson kids got up for school that Thursday morning our worst fears were realized.

"Remember, it's school picture day so I've laid out clothes for all of you," said my mom, who was getting ready to leave the house and go teach in a nearby town.

She left it up to my dad, a teacher and coach at our school, to make sure we followed through and put on the clothes she wanted.

My older brother and I could have cared less. We'd dress quickly and get on with our day.

Our two younger sisters? Not so much. There was always some pushback...and it came after mom had left the house.

"That looks stupid," one of my sisters would say. "That blouse and skirt don't go together. I'm not wearing it."

My dad would give them "The Look." If that didn't work, he'd say in a stern voice, "You put on what your mother laid out for you."

There was no arguing with dad. You could tell by the tone of his voice if you could reason with him. I think he knew he didn't know enough about fashion to win an argument with my sisters. But he did know enough about making my mom happy to make sure he enforced the dress code on school picture day.

And so, like millions of kids over decades on picture day, we trudged off to school. To us, school pictures were like

getting a flu shot—it was a necessary evil.

I have to admit there wasn't very much that made me nervous about school. But the day the school pictures came back made all of us nervous.

We just kept our fingers crossed that we looked half-way presentable. My sisters were an emotional mess the day pictures were supposed to come in. So were most of the girls in my class.

When their name was called to come up and get their pictures, they would turn the envelope around and press it close to their body so no one else could see their picture.

Finally, we'd all sneak a peek. Most of the time we'd let out a sigh of relief. There were a few times when a girl would burst into tears.

To be truthful, I relished the role of a big brother who liked to tease. So when my sisters came home and showed their picture to my mom, more times than not, I'd walk about behind them to see the picture, then say, "Wow, it's a good thing they have picture re-take day."

And every time, one of my sisters would grab their pictures and rush off. My mom would scold me for being mean and my dad would talk to me about being nicer to my sisters.



Nick Edson's 4th grade school picture in 1963.

I usually was. But not when school pictures were such an easy target.

In grades kindergarten through 11th, we all had the same-looking school pictures. But when it came to your senior picture, you looked like a different person. You were well-groomed, not a hair out of place. You had an easy smile. For the first time in your life, you didn't look like a dork staring into the camera.

Of course, that was because you got to choose the best out of a dozen proof photos. But you paid for that great picture, quite literally. The cost of senior pictures, a class ring and a school letterman jacket made my folks gasp—but they paid for it.

They didn't realize it was a good investment. It made you feel pretty good about yourself.

But if I ever got too big for my britches, all I had to do was read what was written on the back of my best friend Mel Mellem's pocket-size senior picture that he gave to me. Mel was the wittiest guy in our class and didn't even spare his friends, which we loved.

"To Nick,

A cool guy but a terrible singer. Just kidding... you're not really cool."

Ah yes, I loved those school pictures.

## Cherryland Board Donates \$10,000 to Area Non-Profits

More than \$10,000 was donated to area non-profits by Cherryland Cares, a subsidiary of Cherryland Electric Cooperative, in late December.

Cherryland Cares is a volunteer, five-member board that funds non-profit agencies in the six-county area that Cherryland Electric serves. Money for the fund comes from Cherryland members when they opt to round up their bills to the nearest dollar.

Receiving fourth-quarter Cherryland Cares awards were: Paperworks Studio – \$3,500; Justice for Our Neighbors – \$3,550; Benzie Area Christian Neighbors – \$2,500; and the Grand Traverse Dyslexia Association – \$500.

The Cherryland Cares board made \$91,000 in awards to area non-profits in 2012. The next grant cycle is in March. The application deadline is Friday, March 8 and the Cares board meeting is Monday, March 18. Applications are available by contacting Cherryland's Nick Edson at [nicke@cecelec.com](mailto:nicke@cecelec.com).





# Love on the Line

Lineworkers don't work alone on your electric co-op's power lines. Whether they are climbing 45-foot poles, restoring power, or clearing tree limbs to prevent future outages, they are never far from the hearts of those who love them.

At this time of year, stores are flooded with hearts, candy and cards professing true love. But those sentiments seem pale in comparison to the love and concern I see expressed every time a storm sweeps through and co-op operations people are called out in all kinds of weather and danger to repair the power lines.

If the lights go out, our lineworkers' spouses and families send their loved ones out into the elements. When other electric co-ops are in trouble after devastating hurricanes, tornadoes, fires, floods or snowstorms, our lineworkers have traveled to other states to help bring the lights back on for complete strangers. Each time these brave men and women leave home to help those in need, their families are left behind, praying for a safe return.

Working with high-voltage electricity, lineworkers find themselves in life and death situations on a regular basis. That's why your electric co-op focuses on "safety first." It's also why the Michigan Electric Cooperative Association partners with its member electric co-ops and municipal safety partners to provide a strong and ongoing safety education program for their employees. We know the folks who love our crews appreciate the time we take to make sure they get home safely every night.

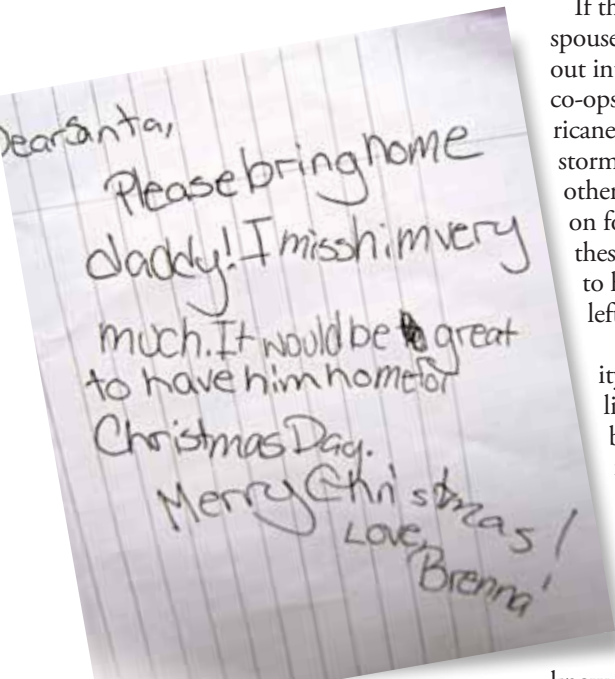
Marrying into this profession isn't easy, either. In my own on-the-line days, I will

never forget the time I got called out for an outage repair on Christmas Eve at 4 p.m. in subzero weather. When I got home at 1 a.m. on Christmas Day, my wife had a box waiting for me that was stamped "Some Assembly Required," and was to be a gift for our kids. "Some assembly" turned out to be 187 pieces that had to be constructed. I got it all put together by 4 a.m., the kids got up at 5, and I got called back out at 8:30 a.m.

While lineworkers are often on-call, larger storm situations with widespread outages can require calling out a lot of other operations people, too. Depending on your electric co-op's size (being non-profit and customer-owned, co-ops don't have an excess of employees), this can include member service representatives, dispatchers, communicators and managers that need to be on-call and ready to respond at a moment's notice if their community needs them. And, this does make children's sporting events and family get-togethers hard to pull off sometimes.

But the bold men and women who keep your power flowing do so because they know that without their commitment, many of the things we've all come to expect—warm food, lights, entertainment—wouldn't be possible. By devoting their lives to working on utility lines, they connect all of us to a better way of life.

This Valentine's Day, let's all take a moment to thank the men and women who support and love lineworkers and those who brave the elements and work long hours to keep power flowing to our homes and businesses each and every day. Thank you for putting your love on the line—we're committed to making sure those you love return home safe and sound.



This poignant letter to Santa was written by the daughter of a Great Lakes Energy line-worker who spent days helping restore power after a huge storm hit northern Michigan just before the holidays.

*Joe McElroy is the safety and loss control director for the Michigan Electric Cooperative Association (MECA). McElroy and Dan King, MECA safety instructor, provide over 200 safety training sessions annually, including first aid and CPR.*





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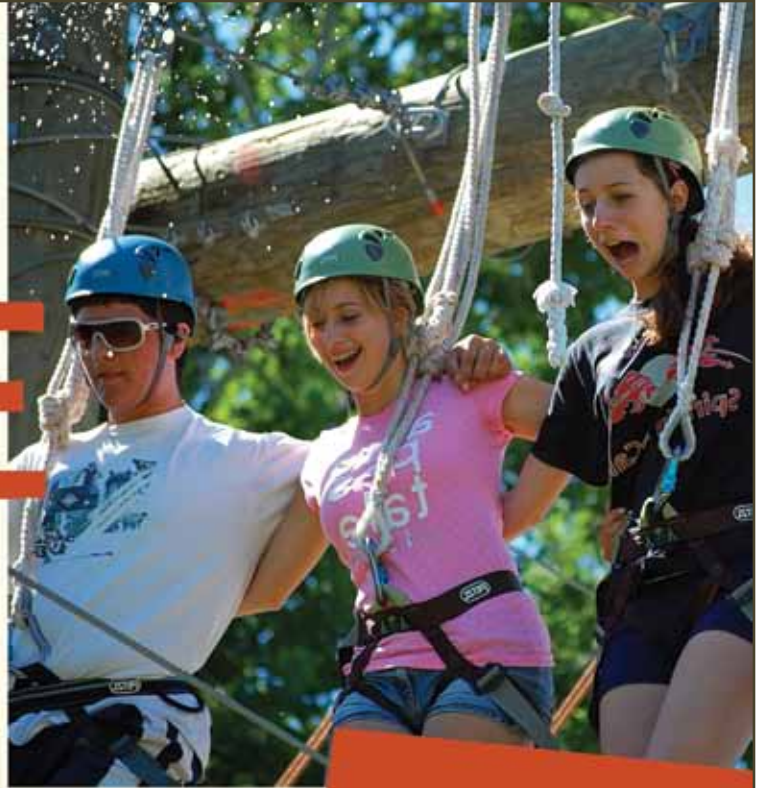
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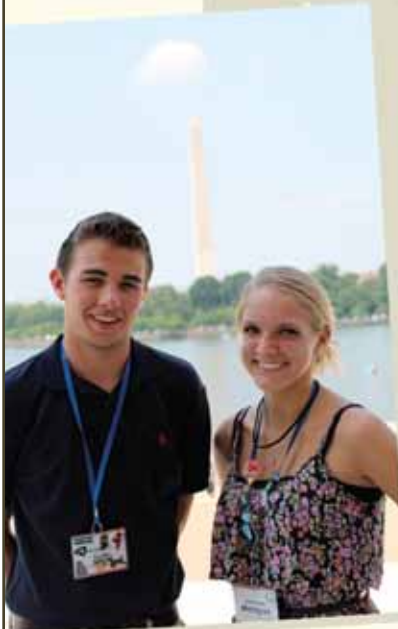


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